

# Matches found.



ABC's Personality Profiler has found careers well suited to you and program matches at ABC College.

## Your Career Matches

Here's a list of occupations that generally attract ESTJs—use it as a starting point for your own career direction. Click the ABC program matches to explore your education options.

### Automotive Service Technicians

Automotive Service Technician, Apprenticeship  
Automotive Service, Certificate

### Administrators & Business Managers/Owners

Commerce, Bachelor  
Business Administration, Diploma  
Management, Certificate

### Carpenters

Carpenter, Apprenticeship  
Carpentry & Construction, Certificate

### Electricians

Electrician, Apprenticeship

### Engineers

Engineering, Bachelor of Science

### Financial Managers

Commerce, Bachelor  
Financial Services, Diploma  
Economics, Bachelor of Arts

### Food Manufacturing Managers

Agriculture Food  
Business Management, Bachelor of Science

### Heavy Equipment Technicians

Heavy Equipment Technician, Apprenticeship

### Immigration Officers

French, Bachelor of Arts  
Spanish, Bachelor of Arts

### Instrument Technicians

Instrument Technician, Apprenticeship

### Insurance Agents

Financial Services, Diploma  
Business Administration, Diploma

### Locksmiths

Locksmith, Apprenticeship

### Millwrights

Millwright, Apprenticeship

### Mortgage Brokers

Financial Services, Diploma

### Parts Technicians

Parts Technician, Apprenticeship

### Pharmacy Technicians

Pharmacy Technician, Certificate

### Plumbers

Plumber, Apprenticeship

### Recreation Directors/Planners/Programmers

Kinesiology & Sports Studies, Bachelor  
Kinesiology & Sports Studies, Diploma

### Restaurant Managers

Hospitality & Tourism Management, Diploma  
Hospitality & Tourism Management, Certificate

continued...

## Your Personality Type: ESTJ

### Extraversion

- Outgoing
- Talkative
- Socially engaged

### Sensing

- Sensible
- Practical
- Realistic

### Thinking

- Logical
- Fair
- Business-like

### Judging

- Organized
- Goal orientated
- Methodical

### General Description

Above all else, ESTJs are logical. As they apply their logic to people, places and things, they become objective organizers and terrific managers. They pay attention to details and discipline themselves to make sure their goals are met. If you want a job done, give it to an ESTJ! They enjoy working with others and are good leaders because they communicate their plans clearly.

**Rig Technicians**

Rig Technician, Apprenticeship

**Sales Managers**

Business Administration, Diploma  
Management, Certificate

**Science Teachers**

Education/Science Combined,  
Bachelor

**Steamfitters/Pipefitters**

Steamfitter/Pipefitter,  
Apprenticeship

**Water Well Drillers**

Water Well Driller,  
Apprenticeship

**Welders**

Welder, Apprenticeship

**ESTJ Ideal Work Environment**

- Performs best when work is clearly defined and structured
- Needs feedback to let them know when they are on the right track
- Feels everyone should share in responsibilities and duties
- Thrives on routines, procedures, structure and order
- Places an emphasis on accountability and responsibility
- Demonstrates punctuality, dependability and respect for rules

This personality profile is based on the work of C.G. Jung, whose theories principally developed popular psychometric instrument, the Myers-Briggs Type Indicator. Jung proposed that people have personality preferences similar to being right- or left-handed. Understanding personality preferences can provide insight into your behaviour and help with decision-making.

**What do the letters mean?****First Preference: Extraversion or Introversion (E or I)**

People with a preference for Extraversion focus their attention outwards and are drawn to the external world of action. They tend to be more talkative and their interests more varied.

People with a preference for Introversion focus their attention inwards and are drawn to the inner world of understanding. They tend to be more thoughtful and their interests are deeper.

**Second Preference: Sensing or iNtuition (S or N)**

People with a preference for Sensing learn about their world through experience. Because they focus on what they have seen or heard or touched, they develop a practical and realistic outlook on the world.

People with a preference for iNtuition go beyond their direct experience and focus on the meaning of the information. This gives them a "big picture" outlook on life and they tend to be more creative and innovative.

**Third Preference: Thinking or Feeling (T or F)**

People with a preference for Thinking make decisions based on impersonal criteria like principles and logic. They apply the same rules to everyone making them fair and businesslike, asking: "Is this decision logical? Can I support the decision with facts?"

People with a preference for Feeling make decisions based on their own personal values. Because they treat everyone individually, they tend to be more empathetic and compassionate, asking: "How do I feel about this decision? What will be the consequences for those involved?"

## **Fourth Preference: Judging or Perceiving (J or P)**

People with a preference for Judging are not necessarily judgmental; rather they want their lives to be predictable so they make decisions quickly. Judging-types tend to be organized.

People with a preference for Perceiving want their lives to be open to new experiences so they postpone decisions. Perceiving-types tend to be spontaneous.

## **Why is ABC a good match?**

ABC is college as you always imagine it should be—great programs, great people and a great campus—all in the heart of central Alberta.

ABC offers a genuine educational experience. We're small enough not to be intimidating, but big enough to offer independence, experience and provide our students with a quality education, including over 75 different degrees, diplomas, certificates and apprenticeships. ABC has adapted with the changing economy and offers a practical, grass roots, "how to" approach to education.

Because our students are at the core of everything we do, you can feel confident that ABC will provide you with an education that helps prepare you to succeed in your career and life.

We're here to help get you started. Contact us today!

### **ABC Prospective Student Office**

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